

Agricultural Development Bank Limited

Ramshahpath, Kathmandu

Unaudited Financial Results (Quarterly)

As at Third Quarter of the Fiscal Year 2067/68

Rs in '000

S. No.	Particulars	This Quarter	Previous Quarter	Corresponding Previous Year Quarter Ending
1	Total Capital and Liabilities (1.1 to 1.7)	55,185,612	54,113,412	50,078,751
1.1	Paid Up Capital	9,437,500	9,437,500	10,777,500
1.2	Reserve and Surplus	2,442,100	2,084,989	353,271
1.3	Debenture and Bond	2,300,000	2,300,000	-
1.4	Borrowings	395,699	247,127	1,110,951
1.5	Deposits (A+B)	32,398,983	31,882,993	30,897,748
	A. Domestic Currency	32,398,983	31,882,993	30,897,748
	B. Foreign Currency	-	-	-
1.6	Income Tax Liability	1,194,945	1,097,561	763,590
1.7	Other Liabilities	7,016,386	7,063,242	6,175,691
2	Total Assets (2.1 to 2.7)	55,185,612	54,113,412	50,078,751
2.1	Cash and Bank Balance	3,306,393	3,410,406	3,646,774
2.2	Money at Call and Short Notice	50,885	94,463	967,048
2.3	Investment	5,753,549	5,219,805	2,569,253
2.4	Loans and Advances (Net of Provision)	34,837,580	34,738,789	34,311,849
	a. Real Estate Loan	10,219	8,453	8,457
	b. Home/Housing Loan	1,565,726	1,273,845	1,812,660
	c. Margin Type Loan	-	-	-
	d. Term Loan	9,296,293	9,235,192	8,429,570
	e. Overdraft Loan/ TR Loan/WC Loan	18,936,333	18,847,895	19,677,971
	f. Others	5,029,010	5,373,404	4,383,191
2.5	Fixed Assets	1,003,062	973,861	872,269
2.6	Non Banking Assets (Net of Provision)	-	-	-
	Non Banking Assets (Gross)	190,825	212,440	394,364
	Provision for Non Banking Assets	(190,825)	(212,440)	(394,364)
2.7	Other Assets	10,234,143	9,676,088	7,711,558
3	Profit and Loss Account	Up to This Quarter	Up to Previous Quarter	Corresponding Previous Year Quarter
3.1	Interest Income	4,272,646	2,800,598	3,418,974
3.2	Interest Expense	1,388,297	818,502	994,550
	A. Net Interest Income (3.1-3.2)	2,884,349	1,982,096	2,424,424
3.3	Fees, Commission and Discount	73,144	51,045	103,705
3.4	Other Operating Income	240,478	143,876	212,247
3.5	Foreign Exchange Gain/Loss (Net)	(4,737)	(1,308)	382
	B. Total Operating Income(A+3.3+3.4+3.5)	3,193,234	2,175,709	2,740,758
3.6	Staff Expenses	1,610,826	1,148,387	1,465,589
3.7	Other Operating Expenses	191,462	131,638	176,460
	C. Operating Profit before Provision (B-3.6-3.7)	1,390,946	895,684	1,098,709
3.8	Provision for Possible Losses	1,744,032	1,261,488	1,569,296
	D. Operating Profit (C-3.8)	(353,086)	(365,804)	(470,587)
3.9	Non Operating Income/Expenses (Net)	23,654	19,760	40,329
3.10	Write Back of Provision for Possible Loss	1,579,726	1,051,702	1,251,066
	E. Profit from Regular Activities (D+3.9+3.10)	1,250,294	705,658	820,808
3.11	Extraordinary Income/Expense (Net)	116,039	169,821	232,970
	F. Profit before Bonus and Taxes (E+3.11)	1,366,333	875,479	1,053,778
3.12	Provision for Staff Bonus	101,210	64,850	78,058
3.13	Provision for Income Tax	253,025	155,641	165,872
	G. Net Profit/Loss (F-3.12-3.13)	1,012,099	654,988	809,848
4	Ratios	At the End of This Quarter	At the End of Previous Quarter	At the End of Corresponding Previous Year Quarter
4.1	Capital Fund to RWE	19.12%	18.95%	16.95%
4.2	Non Performing Loan to Total Loan	8.65%	8.12%	8.97%
4.3	Total Loan Loss Provision to Total NPL	161.45%	180.52%	164.65%
4.4	Cost of Fund	5.69%	5.21%	4.94%
4.5	C/D Ratio (As per NRB Directives)	92.95%	94.77%	101.86%

Figures are subject to change in accordance with the supervisory authorities and external auditor's direction.

Disclosure as required by Securities Registration and Issuance Regulation 2065 (Related to Rule 22(2) for the third quarter of 2067/68)

1. Financial Highlights (Unaudited figures of 2067.12.30)

Earning Per share	Market Value per share	Price Earning Ratio	Net worth per ordinary share	Return on total Assets	Liquidity Ratio
Rs.44.43	Rs. 127	2.86	Rs 180.40	2.45%	25.33%

2. Management Analysis:

- a. **Details relating to the change in the Bank's reserve, income, liquidity in the quarter (if any) and its main reasons:** Positive changes in profitability and reserves have been observed during the period. Reserve has increased due to the increment in profitability and the finalization of the accounts for the financial year 2066/67. Growth in income is mainly contributed by the income from loan assets and treasury businesses. Liquidity position was satisfactory during the period.
- b. **Management's analytical details regarding future business Plan:** The bank will primarily focus on effective and efficient credit and investment operations and augmenting income from non-fund business. To have the efficiency and effectiveness in business, the state of the art technologies will be embedded within its systems and processes, which it is in the process of installation.
- c. **Analytical details of the incidents that may have major impact on reserve, profit or cash flow:** During the period under review, there were no such extra-ordinary incidents/events which have had impact on the reserve, profit or cash flow position of the institution.

3. Details of Legal Action:

During the review period:

- a. **Case filed by the institution during the period:**
Six cases have been filed by the bank. All of these are related to loan assets amounting Rs. 201,153 thousand.
- b. **Case relating to disobedience of the prevailing laws or commission of the criminal offence filed by or against the promoters or directors of the Institution.**
No such information has been received by the Institution.
- c. **Case relating to the commission of financial crime filed against any promoter or director.**
No such information has been received by the institution

4. Details of the Share Transaction

a. Management View

Market price of the bank's shares is largely determined by the market forces, and thus, the bank management believes it is neutral on this regard. However, the bank aims to eliminate the information asymmetry and timely discloses any information that it considers material.

- b. **Maximum, Minimum, Last transaction price, total traded days and volume during the quarter:** Maximum price Rs.147, Minimum price Rs. 124 Closing price Rs.127, No. of trading 2368 , Days of trading 55 days.

5. Problems and Challenges:

a. Internal Problems & Challenges

- i. Maintaining the cost of fund at existing level.
- ii. Managing non-performing and written-off loans.

- iii Increment in employee related expenses.
- iv. Procurement of core banking system and adapting the possible changes.

Strategy to manage the internal problems and challenges:

- i. Adoption of competitive pricing and effective marketing measures as well as enhancing the quality of service delivery mechanisms to augment low cost deposits.
- ii. Extensive monitoring and follow-up activities are being launched to enhance quality of loan portfolio and to recover written of loans.
- iii. Enhance employees' productivity through providing training and developments in various technical areas including computer literacy. Moreover, the bank is adopting a policy to consistently reduce the number of employees through normal as well as voluntary retirement.
- iv. Under the Rural Finance Sector Development Cluster Program financed by Asian Development Bank, the bank is in the process of installing Core Banking System for enhancing its overall efficiency and productivity. A massive and intensive awareness program is being conducted throughout the institution at different levels as per the requirements.

b. External Problems & Challenges:

- i Changes in socio-economic environment.
- ii Increasing competition in the banking industry.
- iii. Political instability.

Strategy to manage the external problems and challenges:

- i The bank is consistently monitoring the existing socio-economic situation of the country and timely reshaping its strategies to minimize the possible adverse effects on its business.
- ii. To manage the increasing competition, the management is adopting various measures related to competitive pricing, effective marketing, manpower development and conversion of lending branches into commercial banking branches.

6. Corporate Governance:

Corporate governance is the focal point of the institution. The bank aims to balance the varying interests of different stakeholders. It has taken the following steps to strengthen the corporate governance:

- a. The bank has successfully conducted the annual general meetings of the previous three financial years through which four board directors have been elected.
- b. The bank is complying with corporate governance provisions of both the NRB directives and the Company Act 2063. The Corporate Governance Committee consisting non-executive directors oversees overall corporate governance aspects of the bank.
- c. The Audit Committee headed by the non-executive directors review management reports and reports from external as well as internal auditors, and provides the feedback to the board of directors as required.
- d. The Asset and Liability Committee (ALCO) and Loan Portfolio Management Committee (LPMC) at head office and regional offices deal with related issues concerning credit and other risk management.

7. Disclosure of the Chief Executive Officer:

I am personally responsible for the correctness of the facts and figures disclosed in this report. Also, to the extent of my knowledge, the facts and figures disclosed in this report are correct and comprehensive and all the material information relevant to take proper investment decision for the investors are disclosed properly in this statement.